

## The Toy Category Opportunity

#### Collectibles Boom

Global toy collectibles projected to reach US\$40.3B by 2032, growing 10.6% annually. Blind box toys alone to hit US\$38.4B by 2031, growing 9.5% annually.

#### **Active Play is Back**

Parents are seeking toys that encourage physical activity and reduce screen time. Bouncibles™ deliver **100% kid-powered fun** — bounce, chase, and collect, with no batteries required.

#### Cross-Category Appeal

Combining plush and active play, Bouncibles™ transcends traditional categories. It's not just cute, it moves, driving incremental sales without cannibalizing existing products.

#### **Retail Insight**

Plush toys offer emotional appeal; collectibles drive repeat visits. Together, they create a **high-turnover**, **high-margin** product perfect for shelves and counters.

## Brand Story



### ★ Bouncibles are made to move!

We combined softness, imagination, and energy into one playful product.

#### **Why?**

Collectibles and mini plush toys are among the fastest-growing toy categories globally. Retailer and customer feedback showed strong demand for something new in plush. So we bounced into action.



#### The Result?

Bouncibles! A fun new line of plush toys that bounce as joyfully as the kids who play with them.



## Product info

Bouncibles™ are 8 cm bouncy plush toys that combine the softness of a cuddly companion with the dynamic energy of a premium-grade high-bounce rubber core. Compact and durable, they're designed for both indoor and outdoor fun, offering an exciting twist on traditional plush that keeps kids active, engaged, and smiling.



• Category: Plush + Activity Toy

• Target Audience: Kids aged 3+, Collectors, Gift Buyers

• Weight: 80g

• Materials: Soft-touch outer plush, high-bounce rubber core

• **Safety:** Tested to meet all toy safety standards

• Packaging: Packages of 6 or optional CDU of 16 (4 SKU x 4 PCS)

• Starter Assortment: 12 characters, with additional collections in development.

• Launch: June 2025

## Product Features

Playful character details

Premium embroidered accents

Soft, durable fabrics

Top-tier quality core for exceptional bounce



NAME: Zoggo

**BOUNCIVERSARY: 21 June** 

Zoggo came from the planet Boingara to learn how Earthlings bounce! He loves flashing lights, dance parties, and making weird alien giggles.



Luma Bounciversary: 12 April

Born in a cloud made of cotton candy, she gallops through rainbows and believes in kindness, giggles, and magic. Luma's on a mission to spread joy—one glittery bounce at a time.



#### Mimi Bounciversary: 14 January

Mimi twirls like a ballerina, struts like a queen, and treats every bounce like a stage performance. With flair in her feathers and drama in her dance moves, Mimi lives for the applause.



Ziko Bounciversary: 2 March

Ziko is the most loyal pup on the bounce squad! He's the first to leap into action when adventure calls. Brave, curious, and full of energy, he's the kind of friend who always has your back.



Theia
Bounciversary: 22 September

Theia is a dreamy little kitty with starlight in her eyes and curiosity in her paws. She loves curling up in cozy spots, chasing feathers, and watching the clouds drift by.





Bubbles lives in glittery puddles and loves to bounce through bath time and bedtime stories. She glows in kindness and sparkles with every hop!



Chompy Bounciversary: 8 August

Chompy is the fastest bouncer under the sea! He loves zooming through waves, chomping snacks (not friends), and telling the best fishy jokes.



Otto
Bounciversary: 12 November

Otto is the snack king of the bounce crew! He's always munching, crunching, or dreaming about his next treat. If it smells yummy, he's bouncing toward it!



Boofa Bounciversary: 3 December

Boofa might look like a snow monster, but he's really just a big ball of fluff and fun! Boofa may be a little shy at first, but once he warms up, he's the coolest friend you'll ever meet.





#### Kippy Bounciversary: 1 March

Kippy is the sleepiest, snuggliest bouncer. She loves starry nights, soft lullabies, and long afternoon naps. With her gentle hugs and calm energy, Kippy brings cozy vibes wherever she goes.

#### Jumpi Bounciversary: 8 July

Jumpi is always on the move! This bouncy kangaroo loves hopping through fields, racing the wind, and playing hide-and-seek. She's full of energy, big ideas, and endless enthusiasm.



Zoggo Bounciversary: 21 June

Zoggo came from the planet Boingara to learn how Earthlings bounce! He loves flashing lights, dance parties, and making weird alien giggles.



Electra
Bounciversary: 4 October

Electra is pure energy packed into a puff of purple! She's fast, fierce, and always ready to light up the bounce floor.

# First Drop











Mimi

Kippy

Boofa









**Bubbles** 

Chompy

**Theia** 

**Jumpi** 



Zoggo







Luma

Otto

**Electra** 



Second Drop















# Displays

#### **Floor Display**

Holds: 204 pcs

• Dimensions: 48 x 48 x 126 cm

Slim Top Header: +42 cm



#### **Counter Display**

• Holds: 16 pcs

• Dimensions: 30 x 32 cm



**FSDU Display** 

• Holds: 120 pcs

• Dimensions: 50 x 35 x 160 cm

### Strategic Marketing Plan and Support

SHELVES WON'T STOCK IT —THEY'LL SELL IT.

#### Multi-Channel Launch Campaign

TIKTOK, INSTAGRAM, FACEBOOK, YOUTUBE

- Paid reach campaigns in all launch markets
- Engaging influencer collaborations
- Giveaways

#### Retailer-Ready Marketing Toolkit

**GLOBAL** 

- High-quality product images & lifestyle photography
- Short-form video reels and branded social templates
- Product blurbs, POS-ready assets, campaign hashtags
- Customised support available for dedicated partners

#### **High-Visibility Live Events**

**GLOBAL** 

- Participating in leading family expos & fairs
- Hands-on product interaction to build excitement & momentum



THE WORLD DOESN'T NEED ANOTHER TOY. IT NEEDS A NEW STORY.
BOUNCIBLES IS THAT STORY, BOLDLY IMAGINED, BEAUTIFULLY EXECUTED, AND BUILT FOR TODAY'S WORLD.

CRAFTED BY TOP-TIER DESIGNERS AND PRODUCED BY THE BEST FACTORIES IN THE INDUSTRY, BOUNCIBLES COMBINES ORIGINALITY WITH RETAIL-READY PRECISION.
THE DESIGN SURPRISES. THE BOUNCE HOOKS. THE RESPONSE? UNMATCHED.

WE'RE BACKED BY A GLOBAL TEAM, SCALABLE INFRASTRUCTURE, AND READY-TO-GO MASS PRODUCTION.

WE MOVE FAST AND WE'RE LOOKING FOR VISIONARY PARTNERS WHO CAN KEEP PACE.

THIS IS YOUR CHANCE TO HELP SHAPE THE NEXT ICONIC BRAND. LET'S WRITE THE NEXT CHAPTER, TOGETHER.

### THANK YOU FOR YOUR ATTENTION

